

IRN is proud to announce the fourth edition of the Balkans, Black Sea & the Adriatic Oil & Gas 2015 Summit taking place on 23-25 September in Croatia.

The 4th Annual Balkans, Black Sea and the Adriatic Oil & Gas 2015 Summit will once again be the unmissable meeting point for the Balkans oil and gas industry for the fourth consecutive year. The Summit is a truly unique networking platform that brings together existing and future operators for important discussions about the oil and gas industry in Greece, Albania, Montenegro, Croatia, Serbia, Bosnia & Herzegovina, Bulgaria, Slovenia, Italy and Romania.

It will provide international and national representatives with an overview of the licensing rounds, fiscal regimes and legislations relating to exploration and production, along with updates on current and future energy projects in the area. It will offer a unique networking platform where Officials and Directors from different Ministries will discuss changes in the legislation, and key experts will showcase how their operations work in Balkans countries. By attending, you will get exclusive insights on how to identify the potential of the countries involved from the Governments and active companies themselves, strengthen your networks, and gauge how to better develop your activities in

Our post-conference Workshops focused on the Adriatic and the Black Sea will also be an exceptional opportunity to help you gauge developments in depth around seismic data, fiscal incentives, potential joint venture cooperation, bidding round requirements, and geological analysis.

Don't miss out on the Balkans Summit; the most important event of the region.

The 2014 experience:



The Summit will be beneficial to:

Last Year's Sponsors:

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28 Aug

#Romania to regulate #offshore #oilandgas operations bit.ly/1F2JQbo #BalkansSummit

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#Mellitah #OilandGas looking to charter three helicopters #tenders ow.ly/RgIL4 #LibyaOilGas

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21 Aug

24 Aug

#Japan interested in #IranOilandGas bit.ly/1fv0vxm via @PetroIndRev #oilandgas

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Pictures from our previous Summits:

Members of the Board, Directors Heads and Advisors of:

New Ventures Rusiness Development Exploration Operations Production Assets and Projects Oil and Gas Technology Services HSEO

Oil & Gas experts

Consultants Oil and Gas Law Practices Academics Governmental Bodies and Associations National Oil Companies

Bankers Spectrum





























Previous Summits supported by:







What's the Balkans Summit?

Gas companies operating in Greece, Albania, Romania and Bulgaria. The Summit has an excellent reputation among the IOCs and platform for networking and facilitating business in the region.

What to expect

You will have the unique opportunity to meet Balkans leaders through networking sessions. In addition, IRN is renowned for hosting excellent Summit, where you can enjoy the region's best

What's new this year?

Last year's sell-out event included important announcements being made at the Summit; 300 Economy. This year, IRN will host a Black Sea in securing top oil operators for their offshore blocks, Montenegro deciding on the open door

WHY JOIN US

Private meetings arranged with Ministries and IOCs

Exclusive presentations from Operators and **Ministries**

Licensing round updates

Supported by all Balkan Ministries of Energy & **Economy**

Excellent variety of VIP Networking sessions including dinners in 5* Locations

Business meetings conducted during the event

150+ operators attending every year

Held in the most elegant venue in Dubrovnik

C-level attendance



Organised by: IRN International Research Networks

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SPEAKERS

What is new this year?

Last year's sell-out event included important announcements being made at the Summit; 300 delegates and 70 IOCs attending, and an exclusive workshop on the Adriatic Sea led by Spectrum and the Montenegrin Ministry of Economy.

This year, IRN will host a Black Sea focused Workshop, with limited places for you to update your knowledge on the geology of offshore Black Sea countries, current licensing opportunities and latest development plans. You will also be informed of details around the Adriatic countries.

With Albania opening up 13 blocks for exploration, Croatia having succeeded in securing top oil operators for their offshore blocks, Montenegro deciding on the open door results, and Greece a step away from closing their licensing round, you will benefit from the latest and exclusive coverage of developments in the region.



Mark Hodgson
VP New Ventures and
Corporate Planning
Deputy General Director
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Bankers Petroleum



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Dr Konstantinos Nikolaou General Director, KANERGY Ltd Senior Advisor, Energean Oil & Gas, Greece



Agenda

DAY 1

Country Focus: Croatia

Opening Speech

Presentation: Announcement of the offshore and onshore licensing round opportunities in Croatia

Presentation: Energy policy and investments opportunities in Croatia

Presentation: Presenting seismic data indicating hydrocarbon prospects in the Adriatic

Presentation: Development of the Croatian gas system (Incorporation of the European flows and gas market)

Presentation: Discussing Croatia's oil pipeline system

Country Focus: Albania

Presentation: Overall analysis of the onshore sector of Albania and current developments

Presentation: The revival and transformation of Europe's largest onshore oilfield; the Patos-Marinza field

Presentation: Extractive Industry
Transparency Initiative - EITI in Albania

Country Focus: Montenegro

Presentation: Introduction of future developments and new oil and gas exploration operations in Montenegro

Country Focus: Bosnia-Herzegovina

Presentation: Bosnia and Herzegovina's oil and gas outlook for the next 10 years

Regional Focus

Presentation: Environmental & Social Challenges of Energy Projects in the Balkans and the Adriatic

DAY 2

Country Focus: Greece

Presentation: Reviewing the active second licensing round in Greece

Presentation: What is the promising geology behind the Greek offshore licensing?

Presentation: A dynamic look at Greece's exploration history

Presentation: EU law and the South East Europe energy grid

Country Focus: Romania

Presentation: What does Romania have to offer in the terms of oil and gas exploration and production?

Presentation: Examining the Black Sea as one of the most promising ventures in Europe and Asia

Country Focus: Bulgaria

Presentation: A detailed overview of Bulgaria's prolific petroleum system

Presentation: Examining developments regarding the Han Asparuh Block, located offshore Black Sea

Presentation: Bulgaria's latest licensing round

Panel Discussion: Black Sea oil and gas markets and dynamics

Country Focus: Serbia

Presentation: Estimating Serbia's shale potential to gauge financial benefits for the country.

Regional Focus

Panel Discussion: Black Sea oil and gas markets and dynamics

Presentation: Gas politics for Balkans and effect of Turkish Stream

Operators Panel: How do operators see Balkans as an investment?

Panel Discussion: Trans Adriatic Pipeline - From project planning to implementation

& Black Sea Workshop Day

Exclusive Adriation

DAY 3

Adriatic Workshop

The Adriatic Workshop is exclusively produced alongside with the Ministry of Economy of Croatia and Montenegro, with dedicated focus on the current bidding round. Issues to be addressed include:

- Presentation of offshore and onshore blocks offered
- Seismic data available for both onshore and offshore blocks
- Fiscal incentives
- Joint venture opportunities
- Bidding Round requirements
- Geological analysis of the most prominent Adriatic regions
- Technology currently neede

Black Sea Workshop

The Black Sea workshop will assess opportunities in the Black Sea and help you enhance your knowledge in the proven hydrocarbon rich region of the Black Sea. It will give you exclusive insights on:

- Regional geology
- Deep sea exploration opportunities from Bulgaria and Romania to Turkey
- Potential joint venture cooperations in the Black Sea
- A thorough analysis of the Bulgarian bidding round that is currently active



Click $\underline{\text{here}}$ to request the full brochure

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